

# PROFILE

## **STEVEN MARSH** GENERAL MANAGER, FUNDS MANAGEMENT AND PRODUCT DEVELOPMENT



Steven joined The Trust Company in 1998 as Senior Investment Manager. Prior to this he worked for eight years with Legal & General as an Australian Equity Portfolio Manager.

Steven is responsible for managing The Trust Company's Australian equity portfolios. This role includes implementation and refinement of the investment process, portfolio strategy, stock selection, equity dealing and compliance.

Steven has worked in the finance industry for over 20 years, specialising in Australian equities and derivative instruments. He holds a Honours Science degree from Melbourne University.

Over the past nine years, Steven has been the prime developer of The Trust Company's robust investment process. As the investment arm of a trustee company, this process encapsulates the investment philosophy of our origins - a balance between maximising income and preserving and increasing capital.

The Trust Company's investment process aims to achieve longer term superior returns for its clients. Accordingly, this conservative yet effective strategy focuses on the underlying fundamentals of potential investments rather than submitting to short term fads and fashions.